



AXON

Laurel Police Dept. - MS

AXON SALES REPRESENTATIVE
Evan MacInyre

emacinyre@axon.com

ISSUED
6/10/2019

Q-215222-43626-887EM

EXHIBIT A



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-215222-43626.887EM

Issued: 06/10/2019

Quote Expiration: 07/16/2019

Account Number: 157546

Payment Terms: Net 30

Delivery Method: Fedex - Ground

SHIP TO

William Sparrow
Laurel Police Dept. - MS
730 HILLCREST DR
LAUREL, MS 39440
US

BILL TO

Laurel Police Dept. - MS
730 HILLCREST DR
LAUREL, MS 39440
US

SALES REPRESENTATIVE

Evan Macintyre
Phone:
Email: emacintyre@axon.com
Fax:

PRIMARY CONTACT

William Sparrow
Phone: (601) 428-4306
Email: wrsparrowjr@hotmail.com

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85115	OFFICER SAFETY PLAN STANDARD CEW TRUE UP PAYMENT	20	800.00	0.00	0.00
80075	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 1 PAYM	42	1,308.00	1,078.90	45,313.80
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,680	0.00	0.00	0.00
Hardware					
70116	SPPM, SIGNAL CONNECTED BATTERY PACK, X2/X26P	42	0.00	0.00	0.00
73200	AXON BODY 3 - NA01	42	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	84	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	42	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK	8	1,495.00	0.00	0.00
73304	5 YEAR OFFICER SAFETY PLAN 7 AB3 DOCK 8 BAY	8	0.00	0.00	0.00
11002	BLACK X26P CEW, HANDLE	42	0.00	0.00	0.00
11004	WARRANTY, 4 YEAR, X26P	42	0.00	0.00	0.00
11501	RIGHT-HAND HOLSTER, X26P, BLACKHAWK	42	0.00	0.00	0.00
Other					
73300	5 Year Officer Safety Plan AB3 Camera	42	0.00	0.00	0.00
71019	NORTH AMERICA POWER CORD	8	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services					
85144	AXON STARTER	1	2,750.00	2,750.00	2,750.00
Subtotal					48,999.80
Estimated Shipping					0.00
Estimated Tax					0.00
Total					48,999.80

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
73303	5 YEAR OFFICER SAFETY PLAN 7 AB3 CAMERA	1	0.00	0.00	0.00
73200	AXON BODY 3 - NA01	1	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	2	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	1	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80076	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 2 PAYM	42	1,308.00	1,223.25	51,376.50
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,680	0.00	0.00	0.00
Subtotal					52,312.50
Estimated Tax					0.00
Total					52,312.50

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80077	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 3 PAYM	42	1,308.00	1,223.25	51,376.50
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00

Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85110	EVIDENCE.COM INCLUDED STORAGE	1,680	0.00	0.00	0.00
Hardware					
73311	8-BAY DOCK AXON BODY CAMERA REFRESH ONE	8	0.00	0.00	0.00
Other					
73309	AXON BODY CAMERA REFRESH ONE	42	0.00	0.00	0.00
Subtotal					52,312.50
Estimated Tax					0.00
Total					52,312.50

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80078	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 4 PAYM	42	1,308.00	1,223.25	51,376.50
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,680	0.00	0.00	0.00
Subtotal					52,312.50
Estimated Tax					0.00
Total					52,312.50

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80079	OFFICER SAFETY PLAN STANDARD BWC AND CEW BUNDLE: YEAR 5 PAYM	42	1,308.00	1,223.25	51,376.50
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	1,680	0.00	0.00	0.00
Hardware					
73312	8-BAY DOCK AXON BODY CAMERA REFRESH TWO	8	0.00	0.00	0.00

Year 5 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other					
73310	AXON BODY CAMERA REFRESH TWO	42	0.00	0.00	0.00
				Subtotal	52,312.50
				Estimated Tax	0.00
				Total	52,312.50

Grand Total	258,249.80
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Discounts (USD)

Quote Expiration: 07/15/2019

List Amount	339,428.00
Discounts	81,178.20
Total	258,249.80

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	48,999.80
Spares	0.00
Year 2	52,312.50
Year 3	52,312.50
Year 4	52,312.50
Year 5	52,312.50
Grand Total	258,249.80

Notes

Agency has existing contract #00003284 and #00014087 (originated via Q-17559 and Q-137276) and is terminating this contract upon the new license start date (8/1/2019) of this quote.

The parties agree that Axon is granting a refund of \$6,062.70 (applied to Year 1 licenses) to refund paid, but undelivered services. Axon is also charging a debit of \$15,840.00 (which has been 100% discounted) to capture the remaining value owed from previously deployed CEW hardware. This refund/debit is based on a 8/1/2019 contract start date. Any change in this ship date and resulting contract start date will result in modification of this debit's value which may result in additional fees due to or from Axon.

100% discounted body-worn camera and dock hardware contained in "Year 1" reflects a TAP replacement for hardware purchased under existing contract #00003284. All TAP obligations from this contract will be fulfilled upon execution of this quote.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____

Date: _____

Name (Print):

Johnny Magee

Title:

Mayor, City of Laurel

PO# (Or write
N/A): _____

Please sign and email to Evan MacIntyre at emacintyre@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-215222-43626.887EM

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