



Investment Schedule

CITY OF LAUREL

March 14, 2019

- > Award-Winning Products
- > Encompass Managed Print
- > Document & Device Security
- > Eco-Innovation
- > Digital Signage Services
- > Professional Services& Software Solutions



> Investment Schedule

CITY OF LAUREL-904930

12 Toshiba's, Ricoh, Kyocera

Total Monthly Expenses	\$2,525.80
Service	\$50.00
Average Monthly Cost -Color	\$135.00
Average Monthly Cost-Black	\$275.50
Lease	\$2,065.30

New Toshiba Digital Solution

- > Carbon Footprint Reduction
- ➤ Advanced Color Quality
- > Data Encryption
- > Enhanced Security

Total Monthly Investment

➤ 60 Month Lease

\$2,055.34

Monthly investment includes parts, labor, travel, and supplies; everything except for paper, staples, and applicable taxes.

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New Toshiba Digital Solution

Model Details

➤ (5) Lexmark XM3250

> Included Features: 550-sheet Tray, Inline Stapler, Adjustable Printer Stand

➤ (5) Lexmark XC4240

> Included Features: 550-sheet Tray, Swivel Cabinet

> (4) Toshiba e-STUDIO3015AC

> Included Features: 100-sheet RADF, 2000-sheet Large Capacity Feeder, Inner Finisher, Analog Fax Unit / 2nd Line Fax Unit, Next Gen PCS Power Filter, 120V-15 AMPS

Service Details

Pool Name	Monthly Pages Included	Monthly Overage Per Page		
Mono Pool	30,000	\$0.00890		
Color Pool	3,000	\$0.05000		

Total Monthly Investment

▶ 60 Month Lease \$2,055.34

Monthly investment includes parts, labor, travel, and supplies; everything except for paper, staples, and applicable taxes.

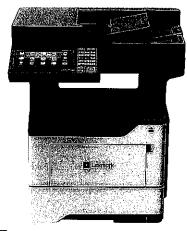
Look Professional, Work Smart

Power up your productivity with the Lexmark XM3250 MFP. Its fast processor, print, copy and scan speeds—plus productivity solutions—help propel your business forward.

Now you can achieve much more in less time. Smoother workflows and faster speeds are just some of the great features that will help your business be more productive.

Improve your print, scan and copy speeds by taking advantage of up to 2 GB of upgradeable memory and 1.2 GHz quad-core processor. Easily print up to 20,000 pages per month with a high yield toner cartridge, you won't have to change cartridges as often.

Look sharp from the start. Our multifunction printer with its easy-to-use touch screen and impressive speed lets you power through any print job quickly.



LEXMARK XM3250

Features at a Glance

- > Print, Copy, Scan, & Fax
- > 50 PPM / 50 CPM
- > 6 Sec First Page Printed Out
- > 7-inch color LCD Display
- > 1200 x 1200 dpi Print Resolution
- > 1.2 GHz Quad-Core Processor
- > 650-Sheet Standard Capacity
- > Up to 150,000 Pages Monthly Duty Cycle

Popular Options

250-Sheet Tray

550-Sheet Lockable Tray

550-Sheet Tray

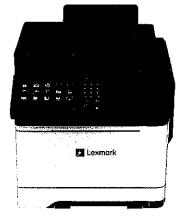
Inline Stapler

Adjustable Printer Stand

Swivel Cabinet

Reliability. Security. Performance.

With its tilting 7-inch e-Task touch screen and enhanced accessibility features, the multifunction Lexmark XC4240 helps you get more done. Get color output as fast as 40 ppm and scanning up to 100 images per minute plus standard hard drive and OCR.



LEXMARK XC4240

Features at a Glance

- > 1.2-GHz quad-core processor and up to 6 GB memory drives printing at up to 40 ppm
- > Scan at up to 50 pages per minute, or 100 images per minute for two-sided documents
- > Standard input of 251 pages can grow to 1451 pages
- > Tiltable 7-inch class e-Task touch screen comes with convenience and productivity apps and is customizable to meet your needs
- > Standard hard drive improves system performance, enhances scanning capabilities and includes additional productivity and convenience apps, including OCR
- > Keep printing in black even when color toner is empty

Popular Options

550-Sheet Tray

650-Sheet Duo Tray

Toshiba Technology Never Looked Better

The Toshiba e-STUDIO3015AC can increase the efficiency of your workgroups, improve the professionalism of your presentations, and streamline the workflow of your organization. And, that's just for starters.

A 300-sheet high-speed, high-capacity Dual-Scan Document Feeder (DSDF) produces up to 120 IPM simplex and 240 IPM duplex. A conventional RADF is available for less scan-intensive businesses.

Toshiba has developed a customizable MFP to make your job easier. A new 10.1" tablet-style touch screen works intuitively, helping you find instructions, functions, and commands with the swipe of the finger. Toshiba's internally developed Multi-Station Print Enabler allows users to send print jobs from their desktop and retrieve them at any convenient MFP by simply swiping their badge and authenticating at that device.

Features at a Glance

> Copy/Print Speed: 30 PPM

> Print Resolution: 1,200 x 1,200 dpi

> First Copy Out: 5.9s B&W, 7.8s Color

> Paper Capacity: Standard 1,200 Sheets /

Max 3,200 Sheets

> Scan Speed: DSDF Scan—240 IPM Duplex,

120 IPM Simplex; RADF Scan-73 IPM

> Memory: 4GB

> Reproduction Ratio: 25% to 400%

> Max Duty Cycle: 180K B&W / 90K Color Mo.

> 10.1" Color WVGA Touch Screen Tilting Display 2015

STUDIO 3015AC

Popular Options

100-Sheet RADF or 300-Sheet DSDF

550-Sheet Paper Feed Pedestal

550-Paper Drawer

2,000-Sheet LCF

Console Finisher

Saddle-Stitch Finisher

Job Separator

Hole Punch Unit

TOSHIBA

Leading Innovation >>>

OUR QUALITY COMMITMENT

The Toshiba Quality Commitment is our guarantee that you're getting the utmost in advanced technology, dependability, service and support. Toshiba stands squarely behind our promise with the assurance of complete satisfaction. Everything we do contributes to that goal—from setting the industry standard for research and development, to providing instant access to Toshiba support personnel. Look around. Nothing compares to Toshiba...quality guaranteed.

NO FINE PRINT. NO STRINGS ATTACHED. HERE'S HOW THE GUARANTEE WORKS.

FREE REPLACEMENT

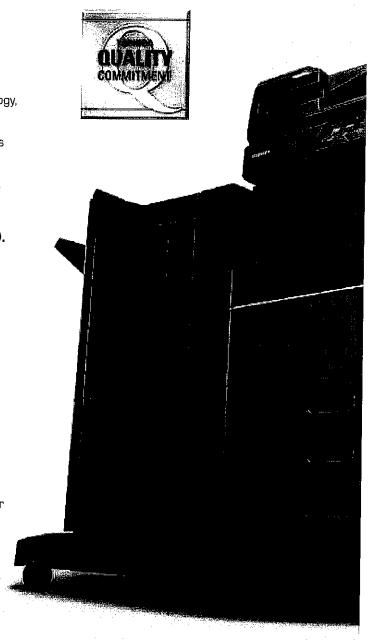
If your Toshiba manufactured copier, facsimile, printer, thermal barcode printer or its accessories do not operate within Toshiba's product specifications during the term of this program, and if the equipment cannot be repaired to perform within product specifications, Toshiba will replace the copier, facsimile, printer, thermal barcode printer or accessory at no charge with a model of equal or better features and specifications.

FREE LOANER

If your Toshiba manufactured copier, facsimile, printer or thermal barcode printer is out-of-service more than two (2) consecutive business days after notifying your Authorized Toshiba Servicing Dealer or requires off-site service, a loaner copier, facsimile, printer or thermal barcode printer will be provided by the Authorized Toshiba Servicing Dealer at no additional charge.

TERM OF PROGRAM

The term of this program is: a) for purchased equipment, three years from equipment installation date or maximum number of copies as stated in the product specifications, whichever occurs first; or b) for leased or rental equipment, three years or the length of the original lease starting from the equipment installation date, whichever is longer.





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+70

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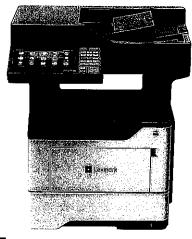
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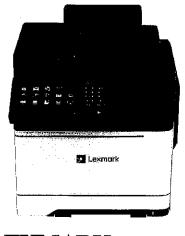
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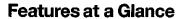
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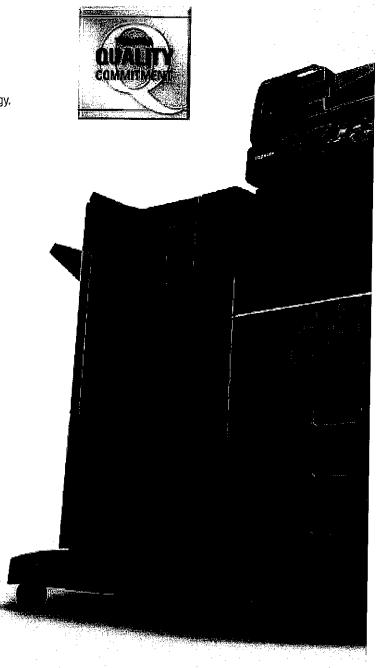
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