

SMITH TURF & IRRIGATION

EQUIPMENT QUOTATION

Quoted To:



Quoted From:

Charlotte Office
4355 Golf Acres Dr
Charlotte, NC 28208

Account Executive: Jay Floyd

704-512-9186

Qty	Model	Description	Unit Price	Extended
1	TFS-30807	2021 GM 3500 S/W Less than 1,500 hours	\$35,000.00	\$35,000.00

Payment Terms:

Net 10th Proxy

Sub Total \$35,000.00

The Above Prices and Terms Are Subject To Change At Any Time. Due to Worldwide Supply Chain Volatility, Some Orders May Experience Price Increases Beyond the Control of STI and Our Vendors. Price Adjustments May Be Required Between the Time of Order and Delivery. STI Will Communicate any Changes to Customers as They Occur.

Total \$35,000.00

Quote Prepared By: Jay Floyd, CSE

Date: 11/6/2025

Quote Accepted By:

Date:

Jerry Pate Turf & Irrigation

Jerry Pate Turf & Irrigation
301 Schubert Drive
Pensacola, FL 32504
800-700-7001
850-484-8596 (fax)
www.jerrypate.com

DATE: November 6, 2025
EXPIRATION DATE: Valid 14 Days

Proposed Order

Exclusively For: City of Laurel
ATTN: Elvin Ulmer
Tallahala NDB THJ, 346
Laurel, MS
[Ph#] 601.319.6170
[Fax#]
[Customer Acct#] 214300
[Email] elvinulmer@laurelms.com

Prepared By Chad Wilson

Account Executive: Scott Blanchette
601-566-0140 cell
sblanchette@jerrypate.com

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
1	30807P	Toro Pre-owned GM3500D, 25 HP S/N 408882402- 1324 Hours (2021 Model) Gold Service - 90 Day Warranty READY NOW!	\$ 32,000.00	\$ 32,000.00
			Subtotal	\$ 32,000.00
			Delivery 1-2 Weeks	
			Destination Fee	\$ 900.00
			Total Proposal	\$ 32,900.00
Pre-Owned Equipment Subject to Availability				

Jerry Pate Turf & Irrigation offers service agreements for your turf equipment, utility vehicles, irrigation, and pump stations.
Ask your Account Executive for more information today!

Prices Do Not Include Sales Tax or Applicable Documentation Fees

This is a proposal on the goods named, subject to the following conditions: The prices and terms on this proposal are not subject to verbal changes or other agreements unless approved in writing by the Home Office of the Seller. All proposals and agreements are contingent on availability of product from the manufacturer. Prices are based on costs and conditions existing on date of proposal and are subject to change without notice. Typographical errors are subject to correction.

To accept this proposal, please sign and return _____
Signature Date

Print Name Title

Thank you, we appreciate your business!

1-800-700-7001 • 301 Schubert Drive, Pensacola, Florida, 32504 • www.JerryPate.com



CERTIFIED PRE-OWNED SERVICE



CUTTING UNITS:	GOLD	SILVER	BRONZE
* Inspect all safety decals	●	●	●
* Grind reels with new knives	●	●	
* Inspect spindle bearings and grease	●	●	
* Inspected rollers and grease	●	●	
* Inspect lift arm bushings	●	●	
* New rotary blades	●	●	
* 50%-reel life	●		
* New carrier frame bushings	●		
* New height of cut bolts & brackets	●		
* New Grass Shields	●		
ENGINE:			
* Engine bay cleaned	●	●	●
* Inspect safety related switches and warning decals	●	●	●
* Inspect shields and covers	●	●	●
* Inspect belts and pulleys	●	●	●
* New fluids and filters oil/air/fuel	●	●	
* Test engine compression	●	●	
* Inspect hoses	●	●	
* Inspect cooling system and radiator will be cleaned	●	●	
* Replace fan belt	●	●	
FRAME AND SHEET METAL:			
* Entire unit washed	●	●	●
* Seat and seatbelt tested for operation	●	●	●
* Inspect all safety decals	●	●	●
* Final detailing including hard coat finish	●	●	
* New foot treads	●	●	
* All grease fittings will be greased	●	●	
* Hood and screen Inspected for damage	●	●	
* New foot pads replaced	●		
* New floor plates	●		
* Comprehensive painting process	●		
* Replace toolbox covers	●		
ELECTRICAL:			
* Test charging system	●	●	●
* Inspect and test all safety switches replace as needed	●	●	●
* New battery	●	●	
* Instrument panel lights in operating condition	●	●	
* Headlights tested in operating condition	●	●	
* New battery cable ends	●		
* New key switch	●		
STEERING AND BRAKE:			
* Foot and parking brake adjusted	●	●	●
* Brake pads inspected repaired as needed	●	●	
* Steering system checked for leaks	●	●	
* Tie rods and toe-in inspected	●	●	
* Tires inspected for leaks and rims inspected for dents	●	●	
* 50% tire tread	●		
HYDRUALIC SYSTEM:			
* New Filter and fluid	●	●	
* Flush and Filter system	●	●	
* Transaxles and transmission Fluid replaced	●	●	
SPRAYERS:			
* Pump rebuilt	●	●	
* Test monitor and electrical valves/solenoids	●	●	
* New nozzles	●	●	
* Test foam marker and hose reel	●	●	
* Inspect all boom and tank hoses	●	●	
* Test flow meter	●	●	
* Inspect and test clutch and drive system	●	●	
* All new fluids and filters	●	●	
* New tank basket filter	●	●	



JOHN DEERE

**ALL PURCHASE ORDERS MUST BE MADE OUT TO
(VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513-2789 US
FED ID: 36-2382580
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING
DEALER:**

Brad Rounsaville
Beard Equipment Company
2490 E 1 65 Service Road N Mobile, AL 36617

Prepared For

CITY OF LAUREL-RECREATION
DEPT
PO BOX 8
LAUREL, MS 394410008
(601) 428-6453

Prepared By

Brad Rounsaville
Beard Equipment Company
2490 E 1 65 Service Road N
Mobile, AL 36617
228-424-2468
brounsaville@beardequipment.com

Quote Id 1274389

Creation Date 07-Nov-2025

Expiration Date 07-Dec-2025

Quote Summary

Equipment Summary	Suggested List	Selling Price	QTY In Group	Extended
GATOR™ TX (Model Year 2026)	\$12,286.33	\$10,399.50	4	\$41,598.00
Contract: MS Grounds Maintenance Equip 8200079114 (PG 4D CG 22)				
Price Effective Date: 01-Nov-2024				
GATOR™ TX (Model Year 2026)				
GATOR™ TX (Model Year 2026)				
GATOR™ TX (Model Year 2026)				

Equipment Total	\$41,598.00
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Quote Summary

Total Selling Price	\$41,598.00
Total Taxable Equipment Fees	\$50.00
Sub-total	\$41,648.00
Balance Due	\$41,648.00

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

Selling Equipment

Quote # 1274389
Customer CITY OF LAUREL-RECREATION DEPT

GATOR™ TX (Model Year 2026)

QTY In Group : 4

Hours	---	Extended Suggested List
Serial Number	---	\$49,145.32
Stock Number	---	Extended Selling Price
Contract	MS Grounds Maintenance Equip 8200079114 (PG 4D CG 22)	\$41,648.00
Price Effective Date	01-Nov-2024	Discount Amount
PUK Parent Serial #		(\$2,130.02)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
56A9M	GATOR™ TX (Model Year 2026)	1	\$11,099.00	17.0%	(\$1,886.83)	\$9,212.17

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001F	US 49 State	1	\$0.00	17.0%	\$0.00	\$0.00
0505	Build to Order	1	\$0.00	17.0%	\$0.00	\$0.00
1015	Turf Tires	1	\$0.00	17.0%	\$0.00	\$0.00
4079	Less Roof and Panels	1	\$0.00	17.0%	\$0.00	\$0.00
5100	Base Comfort and Convenience Package	1	\$0.00	17.0%	\$0.00	\$0.00
Total Base / Options			\$11,099.00		(\$1,886.83)	\$9,212.17

Dealer Attachments

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
BM23458	Front Bumper	1	\$295.36	17.0%	(\$50.21)	\$245.15
BM23734	Cargo box power lift	1	\$1,135.16	17.0%	(\$192.98)	\$942.18
Total Dealer Attachments			\$1,430.52		(\$243.19)	\$1,187.33

Grouped Equipment

Code	Description	Adjusted Selling Price
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JOHN DEERE

56A9M	GATOR™ TX (Model Year 2026)		\$10,399.50
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56A9M	GATOR™ TX (Model Year 2026)		\$10,399.50
Selling Price Subtotal			\$41,598.00
Fees			\$50.00
Total Selling Price		\$49,145.32	(\$2,130.02)
			\$41,648.00

**Beard Equipment Company**2480 E. I-65 Service Road N.
Mobile AL. 36617Toll Free: 800-848-8563
Fax: 251-452-2309

November 7, 2025

City of Laurel
Parks and Recreation Department
Attn: Elvin UlmerSubmitted by Brad Rounsaville
Territory Manager
Mobile 228-424-2468**John Deere Golf Equipment Proposal**

<u>Qty.</u>	<u>Make/Model</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Unit Price</u>
2	Broyhill Mesh Drag I-2838	Fits to the TX Gator, Electric Lift Actuator,	\$2,499.00	\$4,998.00
	I-2620 - Heavy duty 3-point quick attach/disconnect, electric lift			

Signature of Buyer: _____ Date: _____

Note 1: This quotation valid through November 30, 2025.**Note 2: Prices do not include applicable taxes.****Note 3: To initiate Equipment Purchase - indicate equipment desired, sign and date quote and fax to 251-452-2309.**

Above is our quotation for the equipment named, subject to the following conditions: The prices and terms on this quotation are not subject to verbal changes or other agreements unless approved in writing by the Home Office of the Seller. All quotations and agreements are contingent on availability of product from manufacturer. Prices are based on costs and conditions existing on date of quotation and are subject to change without notice. Typographical errors are subject to correction. Conditions not specifically stated herein shall be governed by established trade customs.

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Mobile AL 36617Toll Free: 800-848-8563
Fax: 251-452-2309

November 7, 2025

City of Laurel
Parks and Recreation Department
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Territory Manager
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THANK YOU

STATE OF MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING, TRAVEL AND FLEET MANAGEMENT

STATE CONTRACT AGREEMENT

CONTRACTOR: Metalcraft of Mayville dba SCAG

STATE CONTRACT #: 8200079646

SUPPLIER #: 3102133042

SMART CONTRACT #: 1130-25-SWCT-00113

COMMODITIES COVERED: Grounds Maintenance
Equipment

EFFECTIVE: March 1, 2025
through
February 28, 2026

This State Contract Agreement is made this 27th day of February 2025, between the Department of Finance and Administration, Office of Purchasing, Travel and Fleet Management for the State of Mississippi (hereinafter the "State") and Metalcraft of Mayville dba SCAG, PO Box 1409, Brandon, MS 39043 (hereinafter the "Contractor").

SCOPE: The Contractor agrees to furnish the State its normal requirements of grounds maintenance equipment on a nonexclusive basis for a period of twelve (12) months beginning March 1, 2025, and ending February 28, 2026, in accordance with all requirements in the *State of Mississippi Proposal Format and Guidelines For Grounds Maintenance Equipment* and the Contractor's Proposal received on February 27, 2025.

AUTHORIZED PURCHASERS: The State, as referred to herein, enters into this State Contract Agreement for the benefit of all state agencies, boards, commissions, departments, institutions, counties, municipalities, school districts and other political subdivisions of the State of Mississippi. These entities are authorized to purchase from this Contract in accordance with Miss. Code Ann. §§ 31-7-1, et seq., and the *Mississippi Procurement Manual*.

Purchase Orders prepared by these authorized purchasers shall include this State Contract Agreement Number referenced above.

PRICE GUARANTEE: The prices established herein shall prevail for the term of this Agreement, except in the event of a general market decline in prices of such commodities at any time during the period of this Contract, the Contractor agrees that the State of Mississippi shall receive full benefit of such decline.

The State Bureau of Financial Control shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this Contract when the purchase price is in excess of the maximum price fixed in this Agreement.

PRICE DATA: The Contractor has furnished a price list for the new period for authorized purchasers. The State agrees to notify all authorized purchasers of the existence of this Contract and to give the specific instructions relative to the procedures to be followed in making purchases under the provisions hereof.

Entities making purchases over \$75,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

PAYMENT: Payment for commodities or equipment purchased under the provisions of this Contract shall be made to the Contractor or to the authorized dealer making delivery in accordance with Miss. Code Ann. §§ 31-7-301, et seq. (as amended). Such payment is to be made only upon receipt, by the authorized purchaser, of properly certified invoices, which are priced strictly in accordance with the pricing provisions of this Contract. Net Forty-five (45) days without penalty

QUANTITY TO BE PURCHASED: It is understood and agreed that the Contractor is entering into this Agreement as a multiple source of supply without any guarantee from the State as to the quantity of the items covered by this Contract that might be ordered during the specified period.

TRANSPORTATION TERMS: All freight and shipping costs are the responsibility of the Vendor and are not reimbursable. All items must be transported F.O.B. Destination.

INDEMNIFICATION: To the fullest extent allowed by law, Contractor shall indemnify, defend, save and hold harmless, protect, and exonerate the State of Mississippi, its Commissioners, Board Members, officers, employees, agents, and representatives from and against all claims, demands, liabilities, suits, actions, damages, losses, and costs of every kind and nature whatsoever, including, without limitation, court costs, investigative fees and expenses, and attorneys' fees, arising out of or caused by Contractor's and/or its partners, principals, agents, employees, and/or subcontractors in the performance of or failure to perform this Agreement. In the State's sole discretion, Contractor may be allowed to control the defense of any such claim, suit, etc. In the event Contractor defends said claim, suit, etc., Contractor shall use legal counsel acceptable to the State; Contractor shall be solely liable for all reasonable costs and/or expenses associated with such defense and the State shall be entitled to participate in said defense. The contractor shall not settle any claim, suit, etc., without the State's concurrence, which the State shall not unreasonably withhold.

ASSIGNMENT: The Contractor shall not assign, subcontract or otherwise transfer in whole or in part, its rights or obligations under this Agreement without prior written consent of the State. Any attempted assignment or transfer without said consent shall be void and of no effect.

CANCELLATION: It is agreed that either party may cancel this Agreement by giving thirty (30) days written notice prior to the effective date of cancellation. Contractor is advised that cancellation of this Agreement by the Contractor may result in disqualification from the awarding of future contracts with the State.

TAXES: No Federal Excise Tax or Mississippi Sales Tax will be added to or otherwise included in the prices submitted by the Contractor. The Contractor understands and agrees that the State and its authorized purchasers exempt from the payment of taxes.

RECEDENCE: This Contract consists of this Agreement, the Proposal Format and Guidelines referenced herein above, and the Contractor's Proposal. Any ambiguities, conflicts, or questions of interpretation of this Contract shall be resolved by first reference to this Agreement and, if still unresolved, by reference to the Proposal Format and Guidelines, and, if still unresolved, by reference to the Contractor's Proposal.

ORDERING INFORMATION: Please place all orders under this agreement with an approved dealer/distributor from the attached list.

DEPARTMENT OF FINANCE AND ADMINISTRATION
FOR THE
STATE OF MISSISSIPPI

BY: _____

OFFICE OF PURCHASING, TRAVEL AND FLEET MANAGEMENT

DATE: _____

THIS MUST BE SIGNED BY AN OFFICIAL
OF THE COMPANY

BY: _____

TITLE: Operations Manager

DATE: _____